UNIVERSITY OF MONTANA-WESTERN FOUNDATION DILLON, MONTANA

FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

FOR THE EIGHTEEN MONTHS ENDED JUNE 30, 2015

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INDEPENDENT AUDITOR'S REPORT

Board of Directors University of Montana-Western Foundation Dillon, MT 59725

We have audited the accompanying financial statements of the University of Montana-Western Foundation (a nonprofit organization), which comprise the statement of financial position as of June 30, 2015, and the related statements of activities and changes in net assets and cash flows for the eighteen months then ended and the related notes to the financial statements.

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the University of Montana-Western Foundation as of June 30, 2015, and the results of their activities and changes in net assets and cash flows for the eighteen months then ended in accordance with accounting principles generally accepted in the United States of America.

Peck & Peck, CPAs PC

Dillon, Montana September 14, 2015

University of Montana-Western Foundation Statement of Financial Position June 30, 2015

Assets		
Cash and cash equivalents	\$	366,158
Contributions and pledges receivable, net		80,000
Accrued investment income		16,803
Vehicle (net of accumulated depreciation, \$33,600)		9,827
Unrestricted investments		330,500
Temporarily restricted investments		951,982
Endowment investments		4,295,413
Total Assets	\$	6.050.683
Liabilities		
Accounts payable	\$	2,438
Notes payable	***************************************	
Total Liabilities		2,438
Net Assets		
Unrestricted		347.137
Temporarily restricted		1,405,695
Permanently restricted		4,295,413
Total Net Assets		6,048,245
Total Liabilities and Net Assets	<u>\$</u>	6,050,683

University of Montana-Western Foundation Statements of Activities and Changes in Net Assets For the Eighteen Months Ended June 30, 2015

	_Ur	restricted	emporarily Restricted	Permanently Restricted		Total
Support and Revenue						
Contributions	\$	62,855	\$ 1,234,046	\$ 65,331	\$	1,362,232
Special events		38,091	-	••		38,091
Rental income		-	27,648	-		27,648
Net investment income		37,649	96,599	51,103		185,351
Net assets released from restrictions		961,290	 (961,290)			-
Total Support and Revenue		1,099,885	 397,003	116,434		1,613,322
Expenses						
Program services:						
Scholarships given		327,852		-		327,852
Project expense		514,342	 -	-		514,342
Total Program Services		842,194	_	_		842,194
General and administrative		66,159	-	_		66,159
Depreciation		10,800	-	-		10,800
Fundraising		77,840	-	-		77,840
Interest expense		408	=	-		408
Contracted outside services		78,129	 -			78,129
Total Expenses		1,075,530	 -	**	_	1,075,530
Change in Net Assets		24,355	397,003	116,434		537,792
Net Assets, Beginning of Year	**************************************	322,782	 1,008,692	4,178,979		5,510,453
Net Assets, End of Year	\$	347,137	\$ 1,405,695	\$ 4,295,413	\$	6,048,245

University of Montana-Western Foundation Statement of Cash Flows For the Eighteen Months Ended June 30, 2015

Cash Flows From Operating Activities:	,
Change in net assets	\$ 537,792
Adjustment to reconcile change in net assets to net cash	
used in operating activities:	
Depreciation expense	10,800
Increase in contributions and pledges receivable, net	(70,000)
Decrease in accrued investment income	9,637
Decrease in accounts payable	(2,759)
Net realized and unrealized gains on investments	(50,513)
Permanently restricted contributions	(65,331)
Net cash provided by operating activities	369.626
Cash Flows From Investing Activities:	
Purchase of investment securities	(1,109,518)
Proceeds from redemption of investment securities	596,461
Net cash used in investing activities	(513,057)
Cash Flows From Financing Activities:	
Repayment of notes payable	(17,855)
Permanently restricted contributions	65,331
Net cash provided from financing activities	47,476
Net decrease in cash and cash equivalents	(95,955)
Cash and cash equivalents, beginning of year	462,113
Cash and cash equivalents, end of year	<u>\$ 366,158</u>
Supplementary Data:	
Interest Paid	<u>\$ 408</u>

University of Montana-Western Foundation Notes to Financial Statements June 30, 2015

1. Summary of Significant Accounting Policies

A summary of the significant accounting policies consistently applied in the preparation of the accompanying financial statements follows:

Nature of Activities

University of Montana-Western Foundation (the Foundation) was formed as a non-profit corporation under the laws for the State of Montana to promote the educational objectives of University of Montana-Western.

Basis of Accounting

The financial statements of the Foundation have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables and other liabilities.

Basis of Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board in its Statement of Financial Accounting Standards (SFAS) No. 117, Financial Statements of *Not-for-Profit Organizations*. Under SFAS No. 117, the Foundation is required to report information regarding its financial position and activities according to three classes of net assets:

Unrestricted net assets – net assets that are not subject to donor-imposed restrictions.

Temporarily restricted net assets – net assets subject to donor-imposed restrictions that may or will be met either by actions of the Foundation and/or the passage of time.

Permanently restricted net assets – net assets subject to donor-imposed restrictions that they be maintained permanently by the Foundation.

Revenue Recognition

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of donor restrictions.

All donor-restricted contributions are reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

University of Montana-Western Foundation Notes to Financial Statements-continued June 30, 2015

1. Summary of Significant Accounting Policies- continued

Income Taxes

The Foundation is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code.

Cash and Cash Equivalents

The Foundation considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

Investments

Investments are composed of securities as managed by Wells Fargo Investment Management and Trust and real estate. All investments with readily determinable fair values are stated at fair value based upon quoted market prices. Unrealized gains and losses are included in the change in net assets. Restricted gains and investment income are generally reported as increases to temporarily restricted investment income and upon expiration of the restrictions are reclassified to unrestricted investment income. Investments with no readily determinable fair values are carried at cost.

Pledges Receivable

The Foundation reports unconditional promises to give (pledges) at net realizable value. An allowance for uncollectible pledges is estimated based upon the Foundation's collection history and is netted against the gross pledges receivable.

Fair Value of Financial Instruments

Cash, receivables and accounts payable, as reflected in the financial statements, approximate fair value due to the short-term nature of those instruments. The fair value of the Foundation's investments is estimated based on quoted market prices or other third party information for those investments, and are disclosed in note 4.

Depreciation

The Foundation's vehicle is depreciated using the straight-line method of accounting for financial reporting purposes and amounted to \$10,800.

2. Cash

The total cash held by the Foundation at June 30, 2015, includes \$91,180 in monies that are not covered by insurance provided by the federal government. It is the opinion of management that the solvency of the referenced financial institution is not of particular concern at this time.

3. Contributions and Pledges Receivable

Contributions and pledges receivable outstanding at June 30, 2015, totaled \$80,000 and the allowance for uncollectible contributions and pledges was \$0.

University of Montana-Western Foundation Notes to Financial Statements-continued June 30, 2015

4. <u>Investments</u>

Investments as of June 30, 2015, are summarized as follows:

Unrestricted:	Cost	Fair <u>Value</u>	Carrying <u>Value</u>
Cash and cash equivalents	\$ 2,345	\$ 2,345	\$ 5,325
Bonds and notes	28,523	34,716	34,716
Equities	32,548	55,338	55,338
Real Assets/REITs	7,308	9,180	9,180
Real estate	228,921	228,921	<u>228,921</u>
	<u>\$ 299,645</u>	<u>\$ 330,500</u>	<u>\$ 330,500</u>
		T .	
		Fair	Carrying
Tamana araila Dantai stada	Cost	<u>Value</u>	<u>Value</u>
Temporarily Restricted:	Φ 20.251	Ф 20.051	# 22.251
Cash and cash equivalents	\$ 32,351	\$ 32,351	\$ 32,351
Bonds and notes	393,691	325,346	325,346
Equities	449,222	508,249	508,249
Real Assets/REITs	<u>100,865</u>	<u>86,036</u>	<u>86,036</u>
	<u>\$ 976,129</u>	<u>\$ 951,982</u>	<u>\$ 951,982</u>
Permanently Restricted:			
Cash and cash equivalents	\$ 115,734	\$ 115,734	\$ 115,734
Bonds and notes	1,408,437	1,412,070	1,412,070
Equities	1,607,102	2,230,589	2,230,589
Real Assets/REITs	360,849	373,415	373,415
Real estate	163,605	163,605	163,605
	\$3,655,727	\$4,295,413	\$4,295,413

Net investment income for the eighteen months ended June 30, 2015, consisted of the following:

		Temporarily	Permanently	
	<u>Unrestricted</u>	Restricted	Restricted	<u>Total</u>
Interest and dividends	\$ 21,370	\$ 112,074	\$ 1,396	\$ 134,840
Net realized gain	3,522	21,144	142,885	167,551
Net change in				
unrealized gains	<u> 12,757</u>	(36,619)	(93,178)	(117,040)
	<u>\$ 37,649</u>	<u>\$ 96,599</u>	<u>\$ 51,103</u>	<u>\$ 185,351</u>

Investment advisory fees are netted against interest and dividends. These fees totaled \$45,921 for the eighteen months ended June 30, 2015.

University of Montana-Western Foundation Notes to Financial Statements-continued June 30, 2015

5. Net Assets

Restrictions placed upon net assets as of June 30, 2015 and December 31, 2013, are as follows:

Temporarily restricted net assets are available for the following purposes as of June 30, 2015 and December 31, 2013:

		2015	2013
Scholarships	\$	516,887	\$ 544,526
Booster		85,931	105,392
Alumni		58,782	66,795
Birch Creek Center		321	321
Faculty Development		520	393
Chancellor's Special Projects		1,505	1,956
Director's Special Projects		301	528
Growth		124	204
Campaign		5,314	5,397
Clubs, Departments & Other Programs	-	736,010	283,180
Total temporarily restricted net assets	\$	1,405,695	\$ 1,008,692

Net assets were permanently restricted for the following purposes as of June 30, 2015 and December 31, 2013:

	<u> 2015</u>	<u>2013</u>
Scholarships	\$ 3,854,285	\$ 3,741,435
Booster	56,987	56,293
Growth	35,520	35,079
Alumni	91,112	90,598
Clubs, Departments & Other Programs	257,509	255,664
Total permanently restricted net assets	<u>\$4,295,413</u>	<u>\$ 4,178,979</u>

6. Leases in the Financial Statements of Lessors

On November 21, 2012, the Foundation (lessor) executed a new twenty-three year agreement to lease the property and equipment known as the Sparky's Garage (Restaurant) effective as of October 1, 2012. The monthly lease payments are \$1,800. The rate of \$1,800 will increase 2% on each anniversary of the lease. The lease payments were waived from January 1, 2013 to March 31, 2013.

Future minimum lease payments to be received are as follows:

<u>Year</u>	<u>Amount</u>
6/30/2016	\$22,809
6/30/2017	\$23,262
6/30/2018	\$23,727
6/30/2019	\$24,204
6/30/2020	\$24,693