

FY18 Operating Budget Overview Montana University System

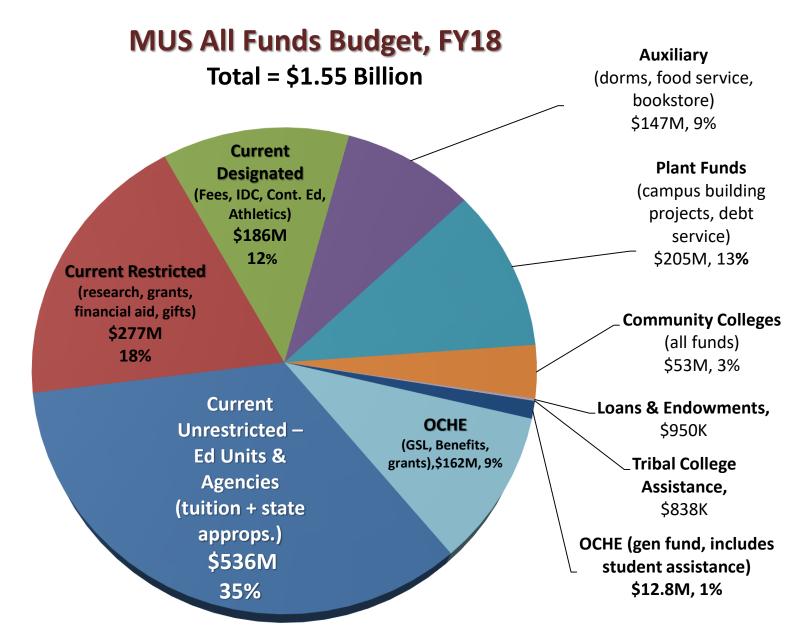


Operating Budget Overview

TOPICS

- System-level Summary
 - All Funds Budget
 - Budget Update / History & Trends
 - Update: Changes since May
 - Operating Budget Metrics
- Campus-level Analysis
 - Use metrics and benchmarks to guide analysis
 - Consistent formats using longitudinal data to compare trends







Budget Profile

MUS All Funds Budget

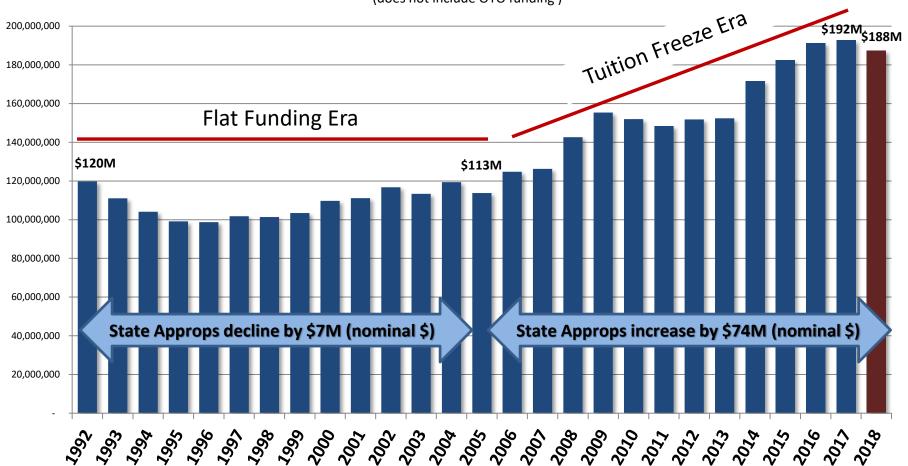
FY17 Actual vs FY18 Budgeted

| | FY 2017 | FY 2018 | Difference | | |
|---|-----------------|---------------|------------|------|--|
| | Actual | Budgeted | \$\$ | %CHG | |
| MUS Ed Units & Agencies | | | | | |
| Current Unrestricted | 538,875,968 | 535,940,771 | -2,935,197 | -1% | |
| Current Restricted | 268,671,364 | 277,317,520 | 8,646,156 | 3% | |
| Current Designated | 180,143,451 | 186,684,931 | 6,541,480 | 4% | |
| Auxiliary Enterprises | 144,141,141 | 146,765,074 | 2,623,933 | 2% | |
| Loan & Endowment Funds | 990,275 | 947,740 | -42,535 | -4% | |
| Plant Funds | 156,023,570 | 205,290,946 | 49,267,376 | 32% | |
| Total | 1,288,845,769 | 1,352,946,982 | 64,101,213 | 5% | |
| Community Colleges Total | 53,241,794 | 53,169,124 | -72,670 | 0% | |
| Tribal College Assistance | 788,315 | 837,875 | 49,560 | 6% | |
| OCHE (general fund) includes student assistance | 14,171,171 | 12,832,796 | -1,338,375 | -9% | |
| OCHE (GSL, Benefits, grants) | 143,257,550 | 135,783,083 | -7,474,467 | -5% | |
| TOTAL ALL FUNDS | \$1,500,304,599 | 1,555,569,860 | 55,265,261 | 4% | |



State Appropriations -- Ed Units Only

source: Official LFD Historical Funding Spreadsheet (does not include OTO funding)

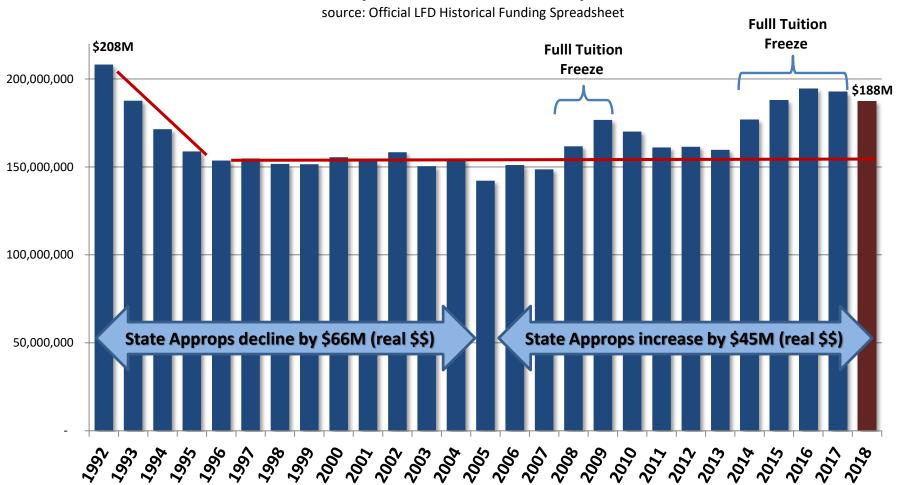


State Appropriations can be split into two periods, Flat Funding Era vs Tuition Freeze Era



State Appropriations -- Ed Units Only

(2017 constant dollars)



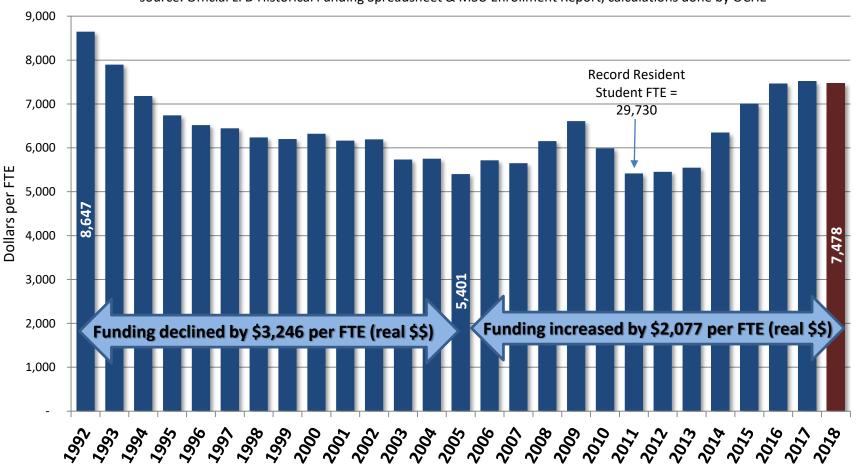
The U-system receives fewer state approps today than it did in 1992. (inflationary adj)



State Appropriations per Resident Student FTE -- Ed Units Only

(2017 constant dollars)

source: Official LFD Historical Funding Spreadsheet & MSU Enrollment Report, calculations done by OCHE



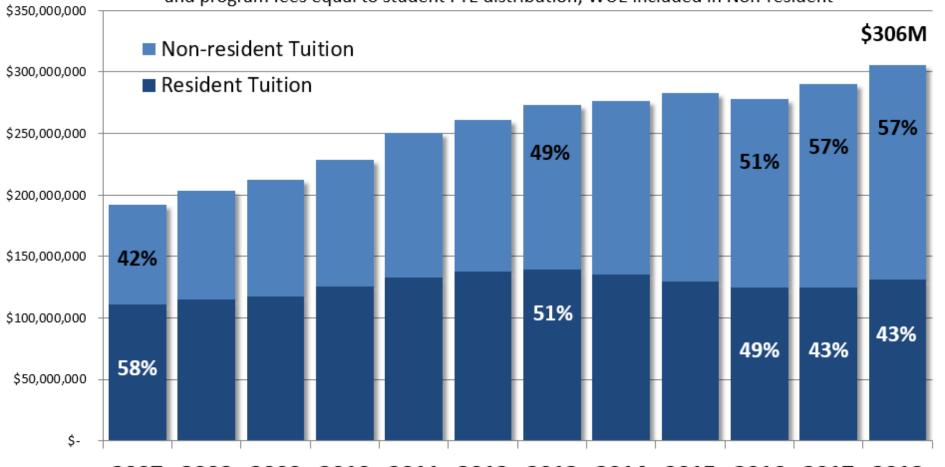
The U-system has come along way toward gaining back funding levels of early 1990's



Tuition Revenue

source: MUS Operating Budget Reports, Bud 300

Tuition Revenue = actual gross tuition (i.e. includes waivers) and includes registration/admin, and program fees equal to student FTE distribution; WUE included in Non-resident



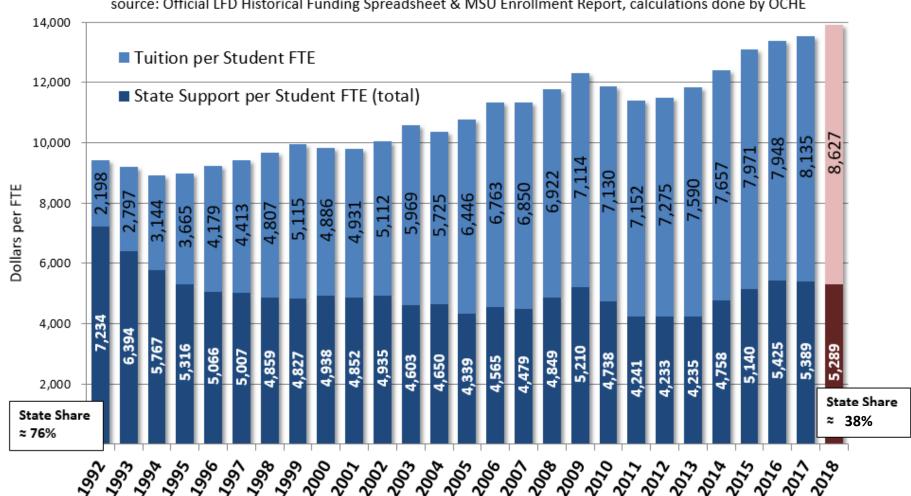
2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018

Non-resident student tuition revenue has steadily increased over the past 10 years.



Current Unrestricted Funds per Student FTE -- Ed Units Only (2017 constant dollars)

source: Official LFD Historical Funding Spreadsheet & MSU Enrollment Report, calculations done by OCHE



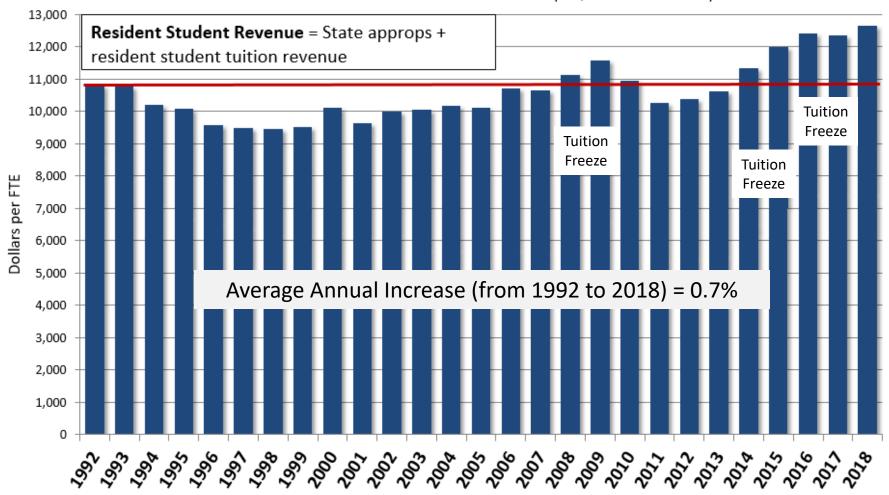
State % Share has dropped from 76% to 38% over past 25 years.



Resident Student Revenue per Resident FTE -- Ed Units

(2017 constant dollars)

source: OCHE Historical Finance Records & MUS Enrollment Report, calculations done by OCHE



Tuition Revenue = gross tuition (i.e. includes waivers) and includes resident portion of registration/admin fees, program tuition & fees

The cost to educate a resident students has remained relatively flat for 25 years.

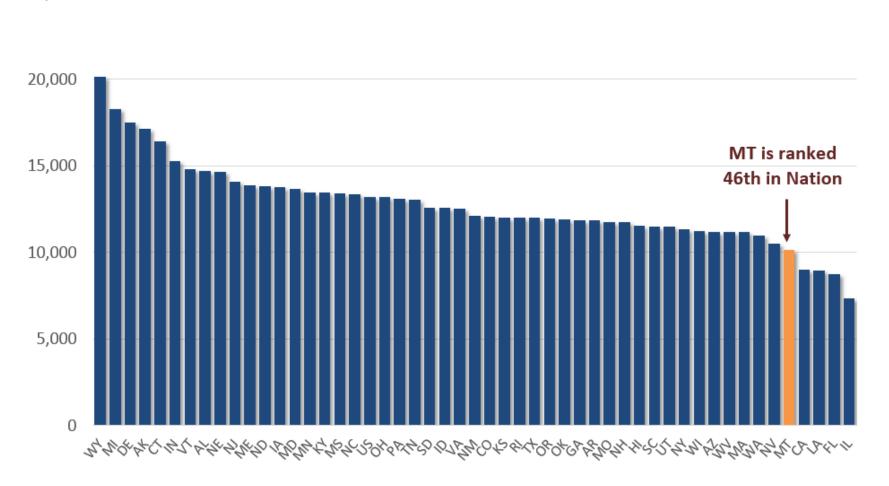


25,000

Total Educational Revenue per Student FTE, FY16



Total educational revenue is the sum of public higher education state appropriations and public in-state and out-of-state net tuition. Figures are adjusted for cost of living and enrollment mix differences.



MT ranks nearly last in the nation in the amount of total funding per student.

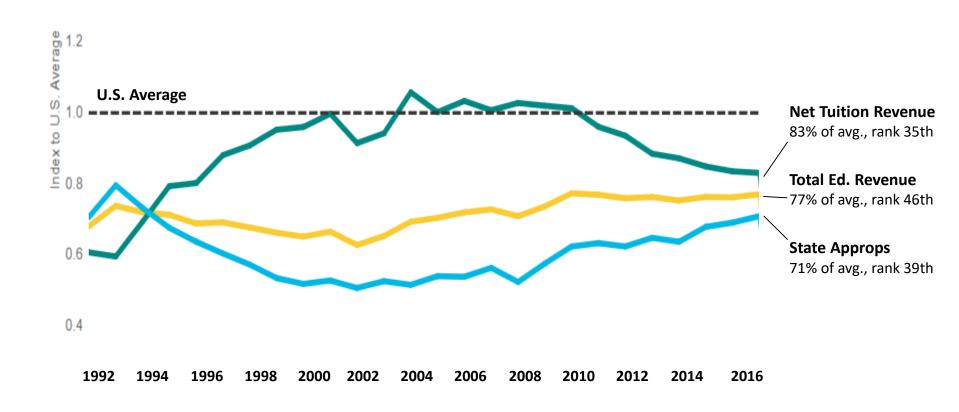


1.4

Funding per Student – State Index

SHEEO
STATE HIGHER EDUCATION EXECUTIVE OFFICERS ASSOCIATE

Montana vs. U.S. Average



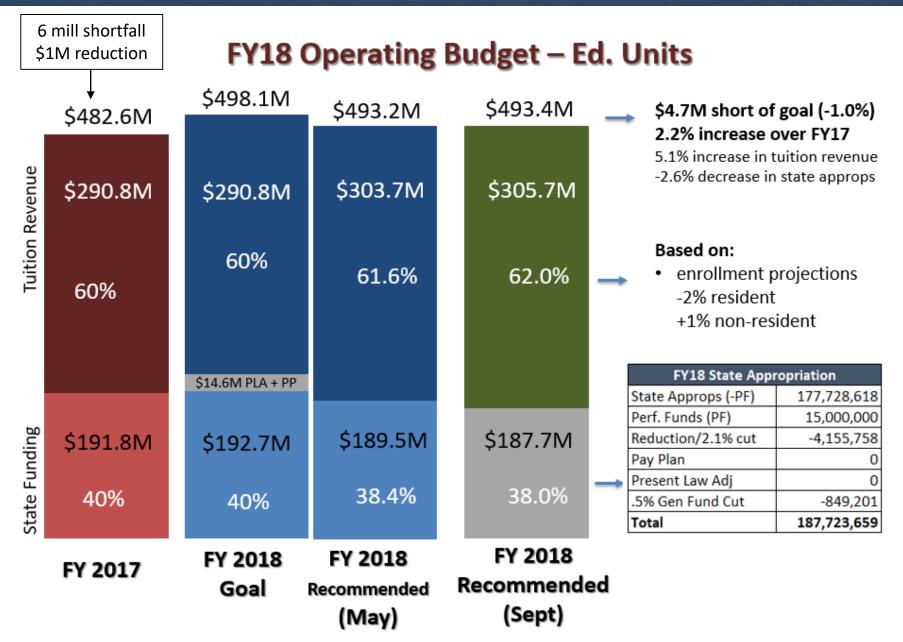


UPDATE: FY18 Operating Budget – Ed. Units

Changes since Biennial Budget Recommendations in May

- FY17 Six-mill Levy Shortfall = \$945,000 absorbed by the Ed. Units
- 0.5% General Fund cut = \$850K
- Pay Plan voided = \$1.3M (total cost of Pay Plan in FY18)
- Tuition Revenue projections improved = \$2M







FY18 Operating Budget – Ed. Units

Budget Hole

- \$13.3 Present Law Adjustment (PLA) increases needed (No Funding)
 - \$6.2M to annualize 2% pay increases from FY17
 - \$3.4M for statewide fixed cost increases
 - \$1.0M for new space O&M
 - \$2.7M for higher ed. specific fix cost increases, contractual obligations, compliance/safety, termination costs
- \$1.3M Pay Plan (No Funding)...only part of hole if there is a pay plan
- Plus...\$5M cut (2.6% reduction)
- No PLA + No Pay Plan + \$5M cut = \$19.6M hole
- Increased tuition revenue is projected to generate approx. \$15M, leaving \$4.7M hole



System-level Summary & Metrics

Revenue
Expenditures
Staffing
Enrollment
Waivers



Current Unrestricted Revenue & Metrics

| REVENUE | FY14 | FY15 FY16 FY17 | | FY17 | FY18 | Diffe | rence |
|----------------------------|---------------|----------------|---------------|---------------|---------------|-------|--------|
| | | Budgeted* | 1yr | 4yr | | | |
| State Support | \$169,881,470 | \$180,623,722 | \$189,286,992 | \$191,716,548 | \$186,787,936 | -2.6% | 10.0% |
| Resident Tuition | \$127,399,942 | \$121,957,613 | \$118,859,332 | \$116,869,766 | \$121,828,801 | 4.2% | -4.4% |
| Non-res & WUE Tuition | \$138,613,132 | \$150,566,810 | \$150,214,730 | \$162,201,529 | \$171,111,377 | 5.5% | 23.4% |
| Program Tuition & Fees | \$10,195,544 | \$10,602,529 | \$11,220,248 | \$11,772,230 | \$12,823,719 | 8.9% | 25.8% |
| Total Tuition Revenue | \$276,208,618 | \$283,126,952 | \$280,294,310 | \$290,843,525 | \$305,763,897 | 5.1% | 10.7% |
| Total CU Revenue (gross)→ | \$446,090,088 | \$463,750,674 | \$469,581,302 | \$482,560,073 | \$492,551,833 | 2.1% | 10.4% |
| Transfers/Other | \$5,331,888 | \$6,373,878 | \$9,562,495 | \$9,732,635 | \$9,286,122 | -4.6% | 74.2% |
| Special Approps/OTO/MUS-RP | \$6,898,033 | \$5,688,948 | \$17,056,495 | \$2,614,081 | \$2,417,455 | -7.5% | -65.0% |
| Total Revenue + Transfers | \$451,421,976 | \$470,124,552 | \$479,143,797 | \$494,906,789 | \$504,255,410 | 1.9% | 11.7% |
| Key Metrics | | | | | | | |
| State % Share | 38.1% | 38.9% | 40.3% | 39.7% | 37.9% | -1.8% | -0.2% |
| State Support per Res FTE | \$6,089 | \$6,737 | \$7,260 | \$7,478 | \$7,425 | -0.7% | 21.9% |

^{*}includes reductions for Performance Funding

- Tuition Revenue budgeted increase for resident (+4.2%) and non-resident (+5.5%)
- State % Share drops to 5 year low (38%)
- State Funds per Resident drops slightly from FY17, remains 22% higher than FY14, MT ranks 39th, 71% of national average



Current Unrestricted Expenditures & Metrics

| | FY14 | FY15 | FY16 | FY17 | FY18 | Difference | |
|-----------------------------------|---------------|---------------|---------------|---------------|---------------|------------|------|
| EXPENDITURES | | | | | Budgeted | 1yr | 4yr |
| Instruction | \$218,808,410 | \$230,809,393 | \$236,459,293 | \$243,871,649 | \$247,818,861 | 2% | 13% |
| Academic Support | \$53,343,303 | \$56,269,963 | \$56,238,622 | \$56,367,224 | \$56,841,883 | 1% | 7% |
| Student Services | \$39,916,939 | \$41,351,358 | \$41,322,005 | \$44,116,578 | \$43,708,754 | -1% | 9% |
| Institutional Support | \$38,569,399 | \$41,179,541 | \$40,339,154 | \$45,626,284 | \$43,926,272 | -4% | 14% |
| Operation & Maintenance | \$51,290,688 | \$51,928,652 | \$54,478,877 | \$54,672,287 | \$55,871,170 | 2% | 9% |
| Research | \$6,211,786 | \$4,667,821 | \$2,739,631 | \$2,957,829 | \$2,754,583 | -7% | -56% |
| Public Service | \$4,102,113 | \$4,274,664 | \$4,293,893 | \$4,240,795 | \$4,222,815 | 0% | 3% |
| Total CU Exp (net of waivers/SA)→ | \$412,242,638 | \$430,481,392 | \$435,871,475 | \$451,852,646 | \$455,144,338 | 1% | 10% |
| Waivers/Discounts | \$40,843,478 | \$43,688,354 | \$42,616,693 | \$44,237,242 | \$48,364,725 | 9% | 18% |
| Special Approps/OTO | \$2,600,564 | \$3,795,370 | \$5,726,621 | \$10,270,228 | \$746,349 | -93% | -71% |
| Total CU Expenditures | \$455,686,680 | \$477,965,116 | \$484,214,789 | \$506,360,116 | \$504,255,412 | 0% | 11% |
| Key Metrics | | | | | | | |
| % Instruction Exp | 53% | 54% | 54% | 54% | 54% | 0% | 1% |
| % Instruct/Acad/Stud Ser | 76% | 76% | 77% | 76% | 77% | 0% | 1% |
| Expenditures per Student | \$11,084 | \$11,768 | \$12,154 | \$12,593 | \$12,842 | 2% | 16% |

(based on Total CU Exp - net of waivers)

- ► Instruction 13% increase over 4 years, comprises 54% of total expenditures BOR target = 50%
- % Instruction + Aca Support + Stud Service is consistently over 75% BOR target = 70%
- Expenditures per Student budgeted to increase 2% over last year MT ranks 46th in nation



Current Unrestricted Faculty/Staff FTE & Metrics

(does not include: graduate teaching/research assistants & part-time/other)

| | FY14 | FY15 | FY16 | FY17 | FY18 | Differ | ence |
|----------------------------------|----------------|-------------|-------------|-------------|-------------|--------|------|
| STAFFING | 1121 1129 1129 | | | | Budgeted | | |
| Г | | | | | | 1yr | 4yr |
| Contract Faculty (all) | 1,964 | 2,018 | 2,004 | 2,018 | 2,090 | 4% | 6% |
| Contract Adminstrators | 141 | 141 | 134 | 130 | 112 | -14% | -20% |
| Contract Professionals | 616 | 629 | 622 | 613 | 650 | 6% | 6% |
| Classified FTE | 1,385 | 1,393 | 1,353 | 1,348 | 1,412 | 5% | 2% |
| Total Faculty/Staff | 4,105 | 4,182 | 4,114 | 4,109 | 4,264 | 4% | 4% |
| EXPENDITURES | | | | | | | |
| Personal Services | 334,846,409 | 348,839,174 | 347,518,530 | 360,206,098 | 370,901,337 | 3% | 11% |
| Total Expenditures (net waivers) | 412,242,638 | 430,481,392 | 435,871,475 | 451,852,646 | 455,144,338 | 1% | 10% |
| Key Metrics | | | | | | | |
| Student to Faculty Ratio | 18.9 | 18.1 | 17.9 | 17.8 | 17.0 | -5% | -10% |
| %Personal Services of Total | 81% | 81% | 80% | 80% | 81% | 2% | 0% |

(based on Total CU Exp - net of waivers)

- Student to Faculty Ratio budgeted for 17 to 1, BOR benchmark = 18 to 1
- > Personal Services % Share budgeted for 81%, HECA* benchmark = 75%

^{*}Higher Education Cost Adjustment, higher education specific inflation index developed by SHEEO



Fiscal Year Student FTE - Average Annual Enrollment

% Change (1-year)

| _ | | | | | | , o emang | c (± ycu.) |
|------------------------|--------|--------|--------|--------|----------|-----------|------------|
| | FY14 | FY15 | FY16 | FY17 | FY18 | 17 vs 18 | Fall 2017 |
| ENROLLMENT | | | | | Budgeted | Projected | YTD* |
| Resident Undergrad | 25,500 | 24,419 | 23,731 | 23,197 | 22,816 | -1.6% | -2.6% |
| Resident Graduate | 2,401 | 2,393 | 2,341 | 2,442 | 2,342 | -4.1% | 1.2% |
| Non-resident Undergrad | 6,154 | 6,496 | 6,224 | 6,401 | 6,496 | 1.5% | 2.8% |
| WUE | 2,246 | 2,344 | 2,569 | 2,693 | 2,669 | -0.9% | -6.9% |
| Non-resident Graduate | 891 | 928 | 997 | 1,149 | 1,119 | -2.6% | 1.7% |
| Student FTE Total | 37,192 | 36,580 | 35,862 | 35,882 | 35,442 | -1.2% | -1.5% |

*Fall 17 YTD as of 9/11

Reminder: preliminary census enrollment is recorded following the 15th day of class, final enrollment at end-of-term, fiscal year enrollment = ((summer + fall) + spring) / 2

- > 1-year Budgeted: -1.2% drop, down of 440 student FTE
- Fall 2017 YTD: -1.5% year to date for Fall 2017
- 4-year: -4.7% drop, down 1,750 student FTE since FY14



Waivers & Scholarships (source: CHE 104)

| | FY14 | FY15 | FY16 | FY17 | FY18 | Differ | ence |
|-----------------------------------|---|--------------|--------------|--------------|--------------|--------|------|
| WAIVERS | | | Budgeted | 1yr | 4yr | | |
| BOR Designated | \$9,649,561 | \$10,031,606 | \$8,848,003 | \$8,697,659 | \$9,230,606 | 6% | -4% |
| Resident Discretionary | \$6,728,819 | \$7,024,032 | \$8,115,698 | \$7,352,155 | \$9,353,756 | 27% | 39% |
| Non-resident Discretionary | \$22,410,847 | \$24,195,706 | \$23,638,489 | \$25,245,103 | \$27,714,375 | 10% | 24% |
| Scholarships | \$2,099,778 | \$2,713,642 | \$2,541,400 | \$2,537,094 | \$2,256,988 | -11% | 7% |
| Total Waivers/Scholarships | \$40,889,005 | \$43,964,986 | \$43,143,590 | \$43,832,011 | \$48,555,725 | 11% | 19% |
| Key Metrics | | | | | | | |
| Waivers per Student FTE | \$1,099 | \$1,202 | \$1,203 | \$1,222 | \$1,370 | 12% | 25% |
| Net Revenue per NR FTE | \$1,424 | \$1,169 | \$775 | \$779 | \$1,012 | 30% | -29% |
| (net revenue per non-resident FTE | net revenue per non-resident FTE minus total net expenditure per student FTE) per BOR Policy 940.13 | | | | | | |
| Non-Resident Subsidy | \$9,335,313 | \$7,542,840 | \$3,527,284 | \$3,856,054 | \$5,812,518 | 51% | -38% |

(non-resident net revenue - average net expenditure per student x the number of non-residents) per BOR Policy 940.13

- ➤ Waivers per student: 11% budgeted increase, growth of \$149 per student FTE
- Net Revenue per Student Benchmark: Yes, meets required levels
- Net Revenue Subsidy Benchmark: Yes, meets required levels



Campus-level Summary & Metrics

MSU Bozeman

MSU Billings

MSU Northern

Great Falls College

UM Missoula

MT Tech

UM Western

Helena College

Dawson CC Flathead Valley CC Miles CC