Montana State University Billings Foundation Table I - Foundation Support of University At June 30,

Summary of Expenditures for University *	<u>FY18</u>	<u>FY17</u>	<u>FY16</u>	<u>FY15</u>	<u>FY14</u>	
Scholarships	\$1,839,845	\$1,694,936	\$1,877,334	\$1,603,230	\$1,474,233	
Academic Programs	331,849	190,172	231,584	204,822	179,188	
University Projects	141,395	161,652	204,010	\$237,074	\$277,165	
Other	<u>671,048</u>	<u>580,830</u>	<u>513,472</u>	<u>572,378</u>	<u>562,851</u>	
Direct University Support	\$2,984,137	\$2,627,590	\$2,826,400	\$2,617,504	\$2,493,437	
University Funds to Foundation ** Fundraising Support	\$80,000	\$55,000	\$140,000	\$50,000		

^{*} Foundation funds transferred to or on behalf of the University. Amounts include spending from donor restricted gifts as well as unrestricted gifts and bequests.

^{**} The University provides the Foundation with office space and the related maintenance as an in-kind contribution. The value for the in-kind contribution is estimated to be \$36,000.

Montana State University Billings Foundation Table II - Investment Management

Lang Torm Investment Portfolio Polones	<u>FY18</u>	<u>FY17</u>	<u>FY16</u>	<u>FY15</u>	<u>FY14</u>	
<u>Long-Term Investment Portfolio Balance:</u> Foundation Funds	\$24,015,610	\$22,657,651	\$21,195,866	\$21,920,611	\$21,747,777	
Agency Funds **	<u>2,185,633</u>	<u>2,084,130</u>	<u>1,592,804</u>	<u>1,672,775</u>	<u>1,663,547</u>	
Total	\$26,201,243	\$24,741,781	\$22,788,670	\$23,593,386	\$23,411,324	

Annualized Returns (As of June 30, 2018)

	<u>1 Yr</u>	<u>3 Yr</u>	<u>5 Yr</u>	
Endowment R.O.I.	8.38%	6.06%	8.23%	
Benchmark Return *	8.67%	7.01%	8.14%	

^{*} Benchmark based on investment policy approved by MSU Billings Foundation Board of Trustees.

^{**} University funds managed by the Foundation.

Montana State University Billings Foundation Table III - Selected Performance Metrics At June 30,

	FY18		<u>FY17</u>		FY16		FY15		FY14	
Gifts & Pledges										
> \$10,000	62	\$2,707,628	54	\$3,185,332	43	\$1,533,273	45	\$953,710	52	\$1,586,030
\$1,000 - \$10,000	283	883,606	254	740,192	294	565,069	384	953,300	369	983,271
< \$1,000	1,422	<u>321,578</u>	1,827	<u>356,696</u>	1,498	247,743	<u>1,888</u>	170,943	<u>1,969</u>	233,309
Total	1,767	\$3,912,812	2,135	\$4,282,220	1,835	\$2,346,085	2,317	\$2,077,953	2,390	\$2,802,610
Invested										
% Endowed	16.3%	\$638,900	43.6%	\$1,866,680	17.9%	\$419,268	11.6%	\$241,580	13.5%	\$377,048
% Current	83.7%	3,273,912	56.4%	2,415,540	82.1%	1,926,817	88.4%	<u>1,836,373</u>	86.5%	<u>2,425,562</u>
Total		\$3,912,812		\$4,282,220		\$2,346,085		\$2,077,953		\$2,802,610
<u>Restriction</u>										
% Restricted	92.9%	\$3,636,726	89.9%	\$3,850,446	89.6%	\$2,102,357	90.7%	\$1,884,060	90.9%	\$2,548,190
% Non- Restricted	7.1%	<u>276,086</u>	10.1%	<u>431,774</u>	10.4%	<u>243,728</u>	9.3%	<u>193,893</u>	9.1%	<u>254,420</u>
Total		\$3,912,812		\$4,282,220		\$2,346,085		\$2,077,953		\$2,802,610
<u>Purpose</u>										
% Scholarships	47.6%	\$1,863,371	66.4%	\$2,841,841	64.1%	\$1,503,166	79.6%	\$1,654,223	82.6%	\$2,314,959
% Academic or Campus Program	7.3%	286,117	7.5%	319,582	8.6%	202,415	12.2%	254,328	9.2%	257,375
% Capital	38.1%	1,489,124	18.0%	770,215	17.9%	421,069	12.9%	267,079	8.7%	242,915
% Other	7.0%	<u>274,200</u>	8.2%	<u>350,582</u>	9.4%	<u>219,435</u>	8.2%	<u>169,402</u>	8.2%	<u>230,276</u>
Total		\$3,912,812		\$4,282,220		\$2,346,085		\$2,077,953		\$2,802,610