

# MONTANA

TECHNOLOGICAL UNIVERSITY

September 1, 2020

Commissioner Clayton Christian  
Office of the Commissioner of Higher Education  
Montana University System  
PO Box 203201  
Helena, MT 59620-3201

Dear Commissioner Christian,

I am pleased to submit the Montana Technological University Foundation's annual report as required by BOR Policy 901.9 (Campus Affiliated Foundations). This report summarizes fundraising activity, funds directed to Montana Tech, and the return on the Montana Tech Foundation's long-term investment portfolio over the past three years. We will provide our audited financials when they become available in October.

I am happy to inform you that we completed our \$40,000,000 campaign. The campaign had a multi-spectrum impact on our campus. Through the generosity of thousands of donors, \$23.99 M was raised for people and programs, and \$16.81 M for capital projects. Eighty-two new scholarship endowments were established totaling \$7.6 M and an additional 55 annual scholarships totaling \$4.4 M were provided to students. We are incredibly proud that our campaign attracted 2,307 new donors, with 1,384 being new non-alumni donors. Finally, our endowment grew from \$28.6 M to \$42.5 M during the campaign.

We are excited for the future under Chancellor Cook. Our connection to our alumni, friends, and community has grown much in the past year. Our campus' unity is becoming infectious and will bring further engagement that will bring additional advocates and supporters into the Oredigger family. As you know, every day is a great day to be an Oredigger!

We are honored to collaborate with Montana Tech and are committed to our outstanding institution. Should you have any questions, please feel free to call anytime.

Respectfully submitted,



Joe McClafferty  
CEO, Montana Tech Foundation  
Vice Chancellor for Development and Alumni Engagement

**Montana Tech Foundation**  
**Table I- Foundation Support of University (Unaudited for FY20)**

	FY20	FY19	FY18	FY17
Foundation funds to the University[1]				
Scholarships	\$ 1,557,934	\$ 1,496,639	\$ 1,367,517	\$ 1,352,638
Programmatic	\$ 619,046	\$ 493,135	\$ 580,033	\$ 568,206
Capital	\$ 1,743,194	\$ 2,334,424	\$ 4,816,906	\$ 2,364,077
Professorships	\$ 496,018	\$ 417,845	\$ 375,906	\$ 470,435
Direct College Support	\$ 30,059	\$ 40,956	\$ 26,000	\$ 32,915
Contracted Services[2]	\$ 113,819	\$ 108,816	\$ 99,692	\$ 97,837
<b>Total Foundation Funds Directed to the University</b>	<b>\$ 4,560,071</b>	<b>\$ 4,891,815</b>	<b>\$ 7,266,054</b>	<b>\$ 4,886,109</b>
University Funds to Foundation				
Additional Services requested by Tech[3]	\$ 200,000	\$ 200,000	\$ 150,000	\$ 200,000
Direct Grant Program				
<b>Total University Funds Directed to Foundation</b>	<b>\$ 200,000</b>	<b>\$ 200,000</b>	<b>\$ 150,000</b>	<b>\$ 200,000</b>
<b>Net Foundation Funds to University</b>	<b>\$ 4,360,071</b>	<b>\$ 4,691,815</b>	<b>\$ 7,116,054</b>	<b>\$ 4,686,109</b>

[1] Foundation held funds transferred to or on behalf of the University. Amounts include spending from donor restricted as well as unrestricted gifts and bequests.

[2] Foundation payments for services rendered by the University (VC salary & bonus)

[3] Additional services include costs associated with the capital campaign and marketing

In Lieu of lease payments for office and meeting space in the Frank & Ann Gilmore University Relations Center, the University will provide operations and maintenance including landscaping, snow removal. Janitorial services and utilities for the URC and computer support, network access, use of the University email system, telephone access and other services.

**Montana Tech Foundation**  
**Table II - Investment Management (Unaudited for FY20)**

	FY20	FY19	FY18	FY17
<u>Long-Term Investment Portfolio Balance</u>				
Foundation Funds	\$ 39,864,850	\$ 40,585,422	\$ 38,696,678	\$ 36,868,868
	1 YR	3YR	Annualized Return FY 2020	
			5YR	10YR
Long Term Investment Portfolio Balance	0.50%	5.30%	5.50%	6.90%
Benchmark[1]	1.70%	5.50%	5.10%	7.80%

[1]Benchmark is established by the Montana Tech Foundations' Investment Committee

**Montana Tech Foundation**  
**Table III - Selected Performance Metrics (Unaudited for FY20)**

	FY20	FY19	FY18	FY17
<b>Gifts &amp; Pledges</b>				
> \$10,000	116 \$ 3,064,854	85 \$ 4,177,137	85 \$ 4,089,210	105 \$ 7,663,789
\$1,000 - \$10,000	438 \$ 898,636	420 \$ 1,012,098	400 \$ 925,001	469 \$ 1,022,204
< \$1,000	3009 \$ 327,969	3,129 \$ 361,688	3,264 \$ 356,045	3,383 \$ 363,705
Conditional Pledges [1]	\$ 1,055,000	\$ 998,227	\$ 998,227	\$ 1,318,228
<b>Total</b>	<b>\$ 5,346,459</b>	<b>\$ 6,549,151</b>	<b>\$ 6,368,483</b>	<b>\$ 10,267,698</b>
<u>Invested</u>				
%Endowed	35% \$ 1,505,503	18% \$ 1,009,201	46% \$ 2,411,190	19% \$ 1,761,852
%Current	65% \$ 2,785,957	82% \$ 4,541,723	54% \$ 2,836,055	81% \$ 7,287,846
<b>Total</b>	<b>\$ 4,291,459</b>	<b>\$ 5,550,924</b>	<b>\$ 5,247,245</b>	<b>\$ 9,049,698</b>
<u>Restriction</u>				
%Restricted	96% \$ 4,103,040	96% \$ 5,340,478	93% \$ 4,905,997	86% \$ 7,754,266
% Non-Restricted	4% \$ 188,420	4% \$ 210,445	7% \$ 341,248	14% \$ 1,295,432
<b>Total</b>	<b>\$ 4,291,459</b>	<b>\$ 5,550,924</b>	<b>\$ 5,247,245</b>	<b>\$ 9,049,698</b>
<u>Purpose - Gifts</u>				
%Scholarships	44% \$ 2,282,776	28% \$ 1,451,578	61% \$ 3,185,801	20% \$ 1,828,074
%Programmatic	21% \$ 1,085,293	15% \$ 785,328	12% \$ 647,280	8% \$ 680,866
%Capital	14% \$ 720,871	59% \$ 3,078,472	20% \$ 1,059,808	51% \$ 4,646,076
%Professorships	0% \$ 14,100	0% \$ 25,100	0% \$ 13,108	7% \$ 599,249
%Unrestricted	4% \$ 188,420	4% \$ 210,445	7% \$ 341,248	14% \$ 1,295,432
<b>Total</b>	<b>\$ 4,291,459</b>	<b>\$ 5,550,924</b>	<b>\$ 5,247,245</b>	<b>\$ 9,049,698</b>
<u>Other Activities</u>				
Distributions[2]	\$ 4,401,123	\$ 4,818,347	\$ 7,266,054	\$ 4,886,109

[1] Conditional pledges, documented bequests, and revocable commitments