

Northern Alumni Foundation

Table I - Foundation support of University

	FY 2020	FY 2019	FY 2018
Foundation Funds to University			
Scholarships	529,459	449,171	452,131
Programmatic	484,689	531,553	565,667
Capital	184,820	611,831	1,113,798
<b>Total Foundation Funds to University</b>	<b>1,198,969</b>	<b>1,592,556</b>	<b>2,131,596</b>
University Funds to Foundation			
Development Services	182,206	182,206	182,206
Investment administrative fee	2,775	2,775	2,775
<b>Total University Funds to Foundation</b>	<b>184,981</b>	<b>184,981</b>	<b>184,981</b>
 Net Foundation Funds to University	 1,013,988	 1,407,574	 1,946,615

Table II - Investment management

Long Term Investment Portfolio Balance			
Investment accounts			
Foundation Funds	8,465,622.97	7,730,490	6,921,768
Funds Owned by the University	100,911	100,911	100,911
<b>TOTAL</b>	<b>8,566,534</b>	<b>7,831,400</b>	<b>7,022,678</b>
 Loans receivable at 6%	 0	 205,169	 425,169
 wtd rate of return loans and investments	 6.19%	 7.32%	 7.19%

Table III - Selected Performance Metrics

		FY 2020		FY 2019		FY 2018
<b>Fundraising</b>						
Gifts & Pledges						
> \$10,000	27	1,617,204	29	1,706,343	15	\$ 1,002,494
\$1,000 - \$10,000	265	719,971	298	698,823	286	\$ 648,971
< \$1,000	1668	274,623	2017	360,440	2084	\$ 341,932
<b>Total</b>		<b>2,611,797</b>	<b>2344</b>	<b>2,765,606</b>	<b>2385</b>	<b>\$ 1,993,396</b>
<b>Invested</b>						
% Endowed	9.96%	260,071	14.43%	399,125	32.03%	\$ 638,444
% Current	90.04%	2,351,726	85.57%	2,366,481	67.97%	\$ 1,354,953
<b>Total</b>		<b>2,611,797</b>		<b>2,765,606</b>		<b>\$ 1,993,396</b>
<b>Restriction</b>						
% Restricted	99.09%	2,588,005	97.76%	2,703,556	96.60%	\$ 1,925,531
% Non-restricted	0.91%	23,793	2.24%	62,050	3.40%	\$ 67,866
<b>Total</b>		<b>2,611,797</b>		<b>2,765,606</b>		<b>\$ 1,993,396</b>
<b>Purpose</b>						
% Scholarships	14.10%	368,149	9.81%	271,271	13.43%	\$ 267,655
% Programmatic	34.44%	899,563	55.74%	1,541,551	77.98%	\$ 1,554,421
% Capital	51.46%	1,344,085	34.45%	952,784	8.59%	\$ 171,320
		<b>2,611,797</b>		<b>2,765,606</b>		<b>\$ 1,993,396</b>