

FY23 Operating Budget Overview Montana University System

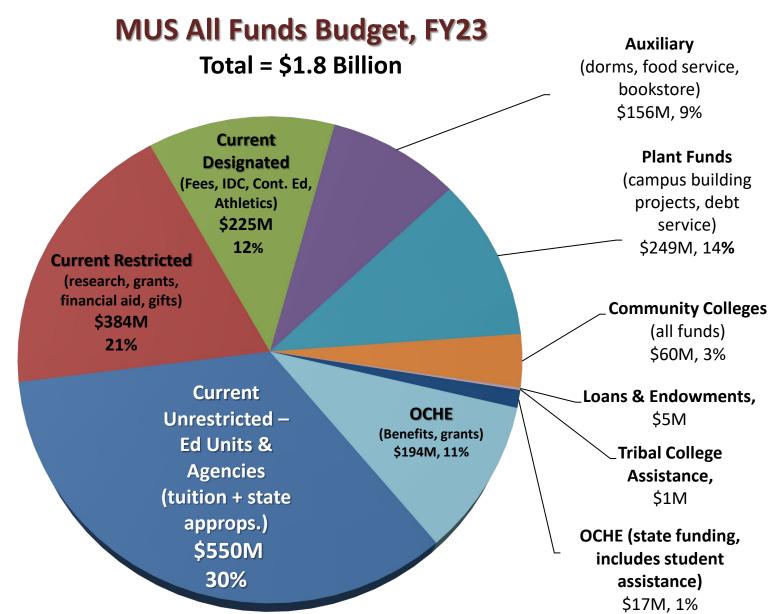


Operating Budget Overview

TOPICS

- System-level Summary
 - All Funds Budget
 - Budget Update / History / National Comparisons
 - Operating Budget Metrics
- Campus-level Analysis
 - Use metrics and benchmarks to guide analysis
 - Consistent formats using longitudinal data to compare trends
 - Revenue | Expenditures | Staffing | Waivers | Enrollment





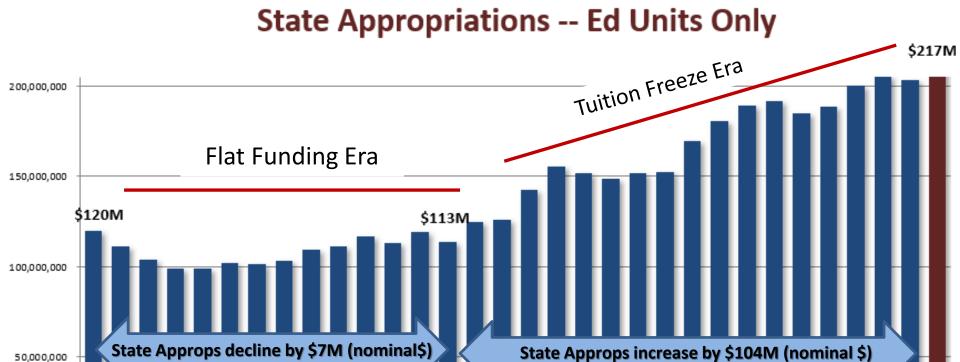


MUS All Funds Budget

| | FY 2022 | FY 2023 | Difference | е |
|---|-----------------|-----------------|-------------|------|
| | Actual | Budgeted | \$\$ | %CHG |
| Ed. Units & Agencies | | | | |
| Current Unrestricted | 509,684,344 | 550,218,409 | 40,534,065 | 8% |
| Current Restricted | 385,391,741 | 384,366,534 | -1,025,207 | 0% |
| Current Designated | 213,796,657 | 224,947,215 | 11,150,558 | 5% |
| Auxiliary Enterprises | 143,347,898 | 156,312,481 | 12,964,583 | 9% |
| Loan & Endowment Funds | 5,274,275 | 5,102,238 | -172,037 | -3% |
| Plant Funds | 168,142,166 | 249,433,904 | 81,291,738 | 48% |
| Ed. Unit/Agency Total | 1,425,637,081 | 1,570,380,781 | 144,743,700 | 10% |
| Community Colleges Total | 60,678,957 | 59,507,295 | -1,171,661 | -2% |
| Tribal College Assistance | 950,851 | 1,012,875 | 62,024 | 7% |
| OCHE (general fund) includes student assistance | 14,106,933 | 17,418,442 | 3,311,509 | 23% |
| OCHE (Federal, SS, Private, & Proprietary) | 167,346,327 | 193,927,299 | 26,580,972 | 16% |
| TOTAL ALL FUNDS | \$1,668,720,149 | \$1,842,246,692 | 173,526,543 | 10% |

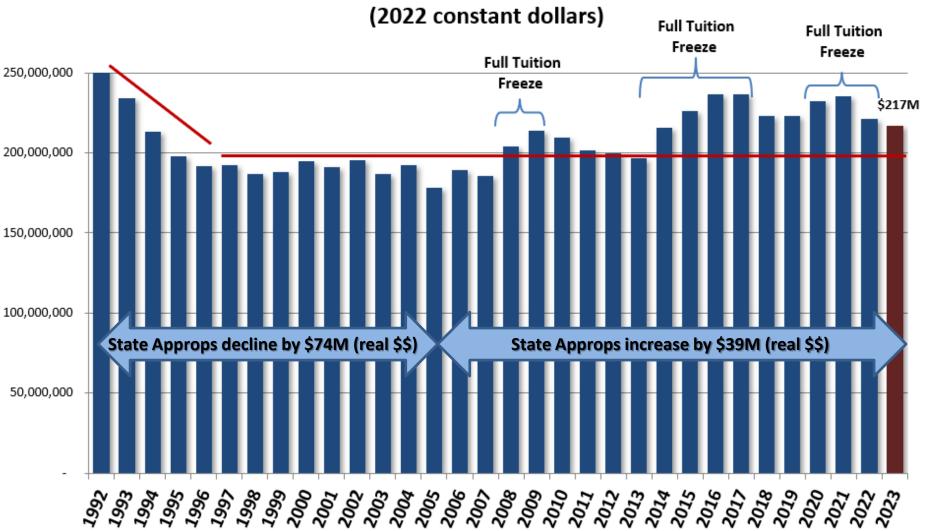
The expenditure of money appropriated in the general appropriations act to the Board of Regents...as defined in §17-7-102, MCA, is contingent upon approval of a comprehensive operating budget...











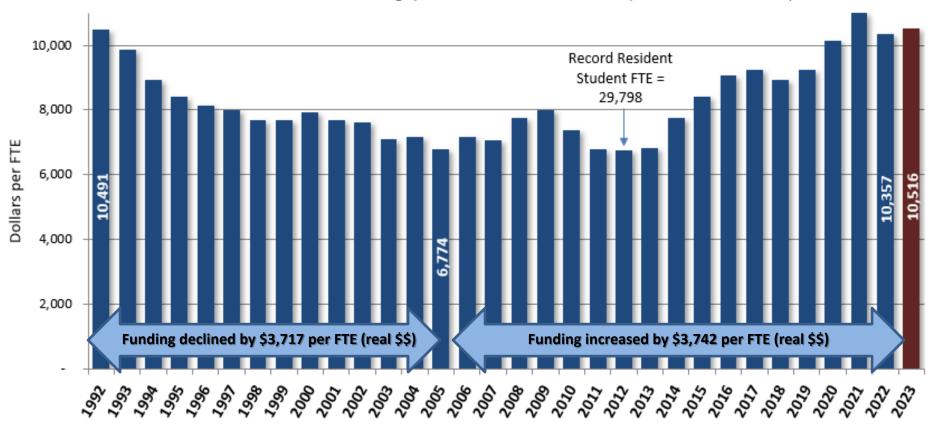
The U-system receives fewer state approps today than it did in 1992 (inflationary adj)



State Appropriations per Resident Student FTE -- Ed Units Only

(2022 constant dollars)

source: Official LFD Historical Funding Spreadsheet & MUS Enrollment Report, calculations done by OCHE



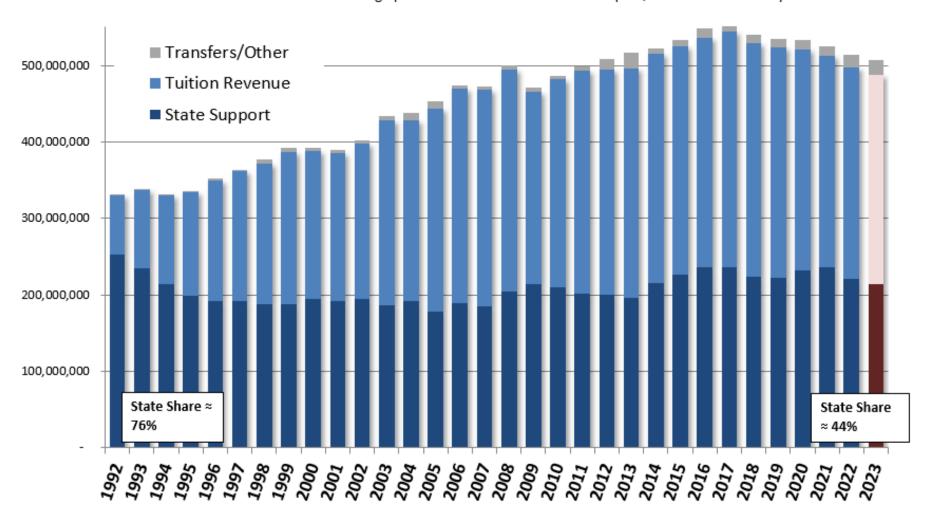
The U-system has come a long way toward gaining back funding levels of early 1990's



Current Unrestricted Funds - Ed Units Only

(2022 constant dollars)

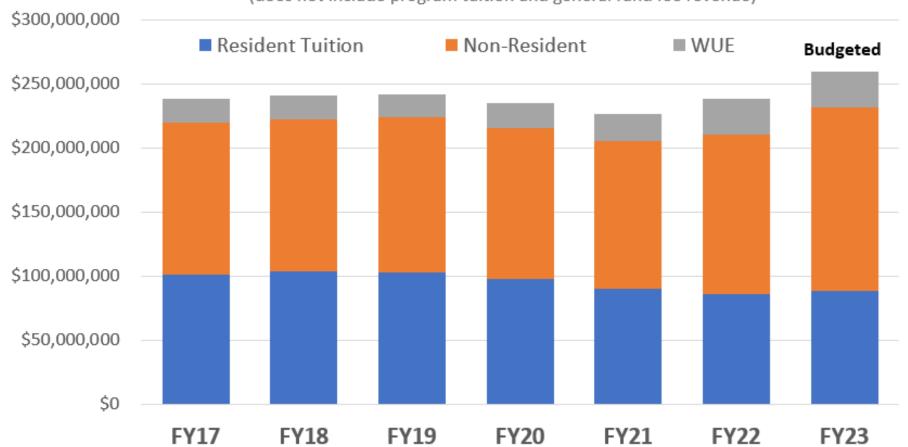
source: Official LFD Historical Funding Spreadsheet & MUS Enrollment Report, calculations done by OCHE





Net Tuition Revenue

(does not include program tuition and general fund fee revenue)

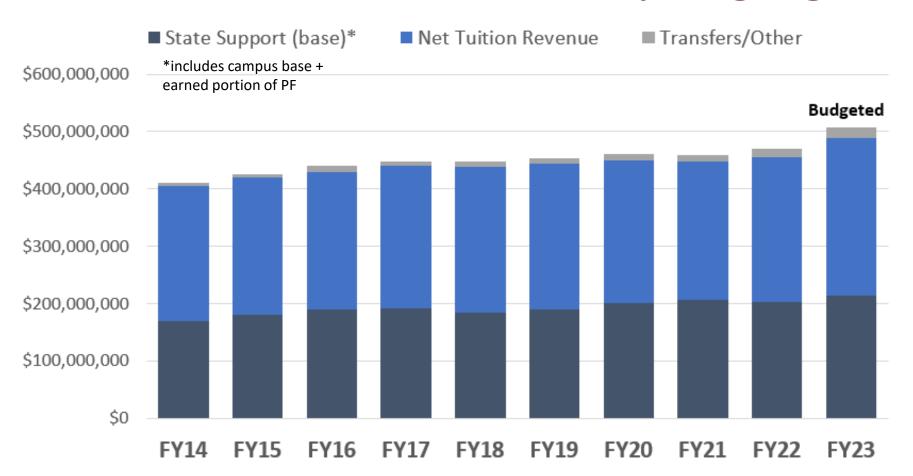


Tuition revenue projected to be up 8%:

Resident Tuition = +3.5%, Non-resident = 15%, WUE = -3.5%



MUS Current Unrestricted Revenue - Operating Budget

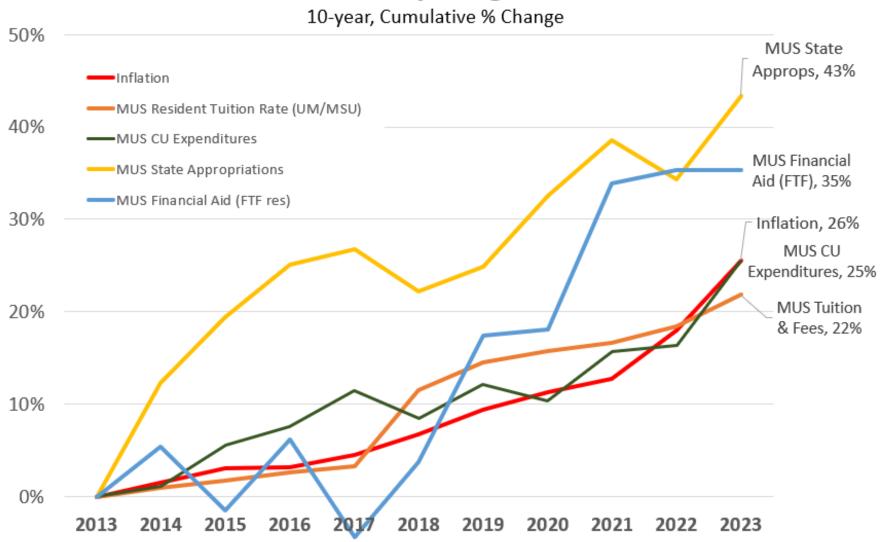


Current Unrestricted Revenue budgeted to increase by \$36M (8%)

- 1) State Support up \$11M (6%) **present law/pay plan**
- 2) Tuition Revenue up \$21M (8%) **tuition increases + enrollment growth**
- 3) Transfers/Other up \$4M **carryover from FY22**



Growth of Key Budget Drivers

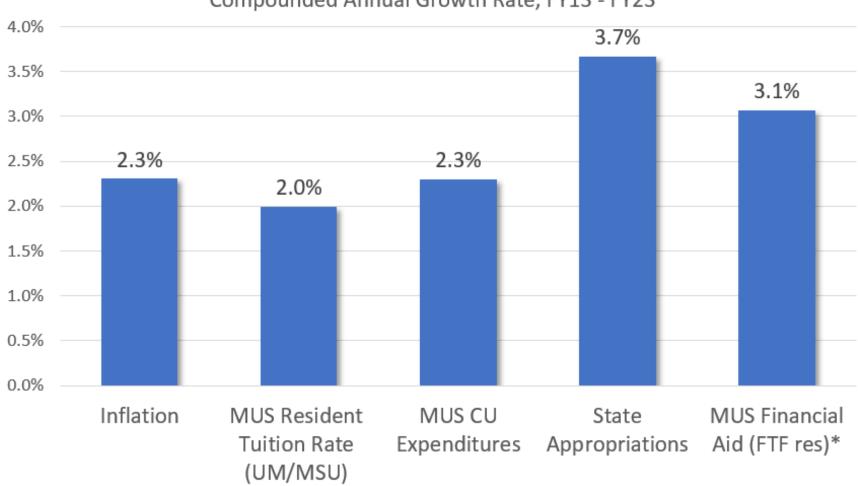


Tuition freezes accelerated State Approps and slowed the growth of tuition/fees.



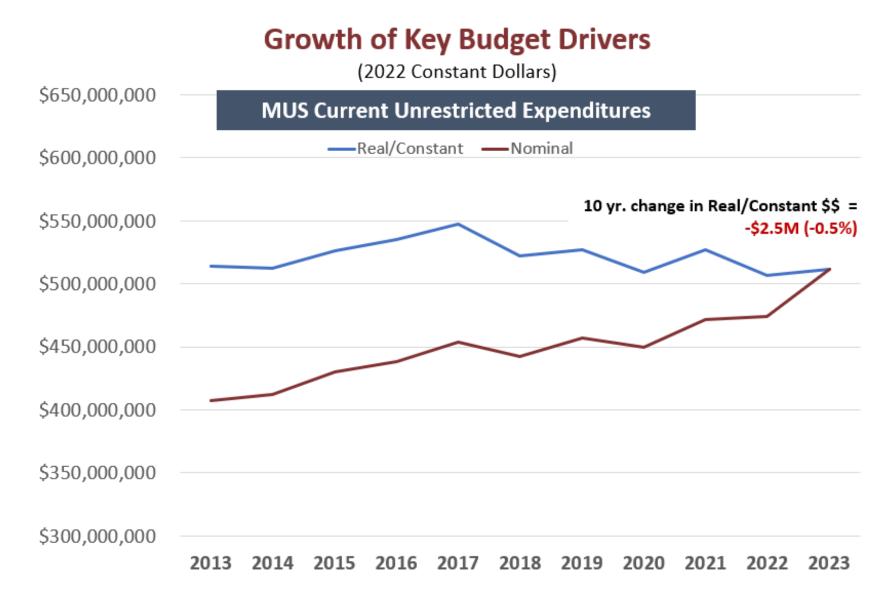
Growth of Key Budget Drivers

Compounded Annual Growth Rate, FY13 - FY23



^{*}annual average financial aid provided to first-time, full-time, resident students

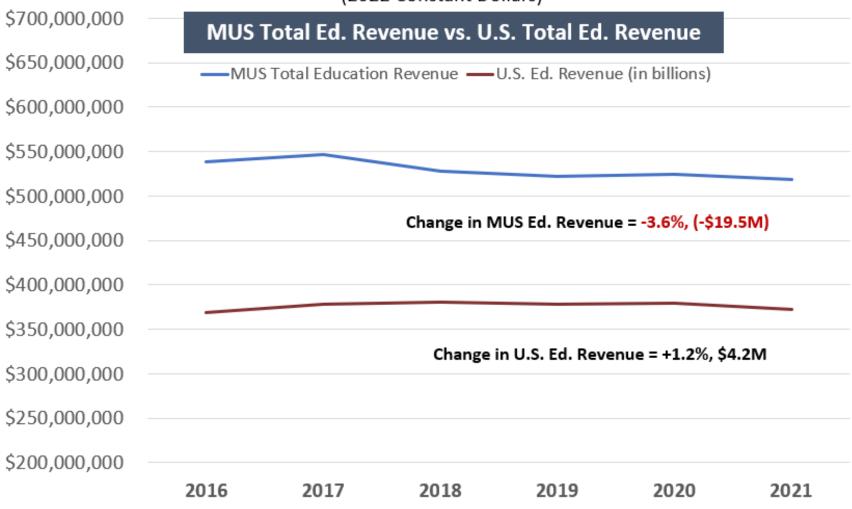






Growth of Key Budget Drivers

(2022 Constant Dollars)

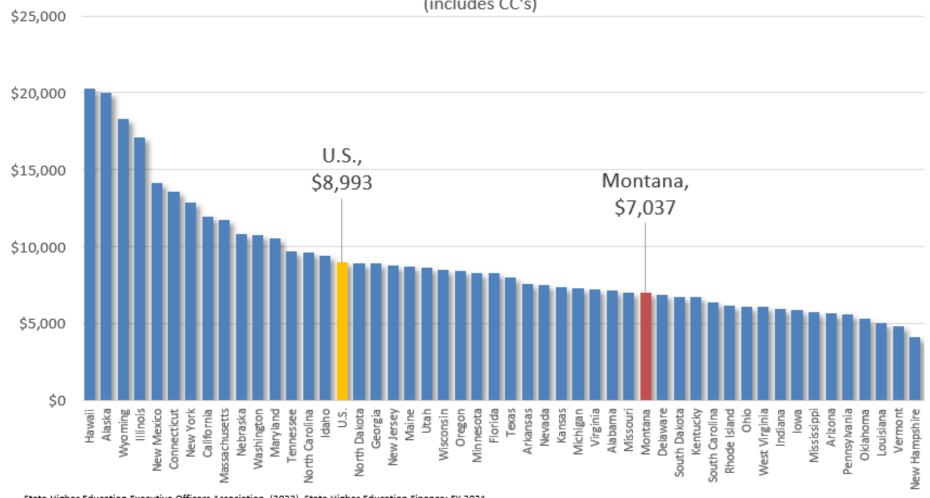




State Support per Student FTE, FY21



State appropriations AND state funded financial aid per resident and non-resident student FTE) (includes CC's)



State Higher Education Executive Officers Association. (2022). State Higher Education Finance: FY 2021.

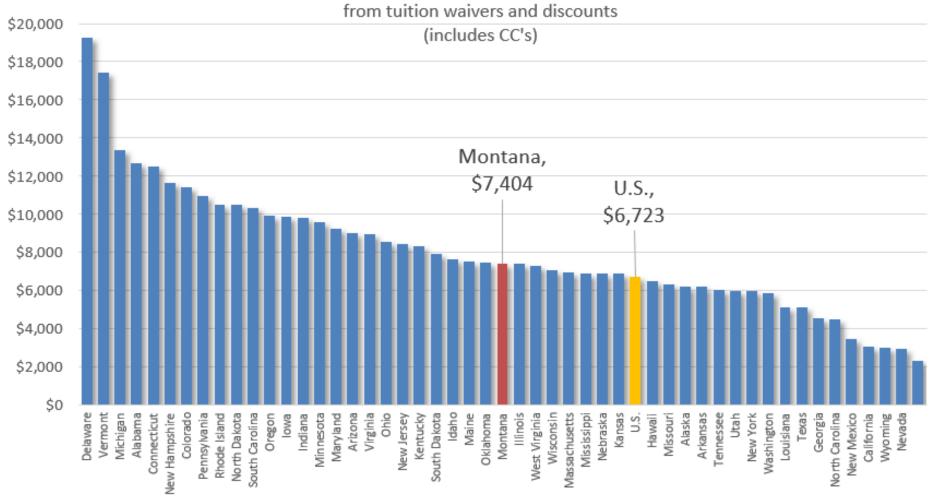
MT is below the national average and on the borderline of the lower third of states



Net Tuition Revenue per Student FTE, FY21

🛆 SHEEO

Net tuition revenue is calculated by taking the gross amount from tuition, less institutional aid from tuition waivers and discounts



State Higher Education Executive Officers Association. (2022). State Higher Education Finance: FY 2021.

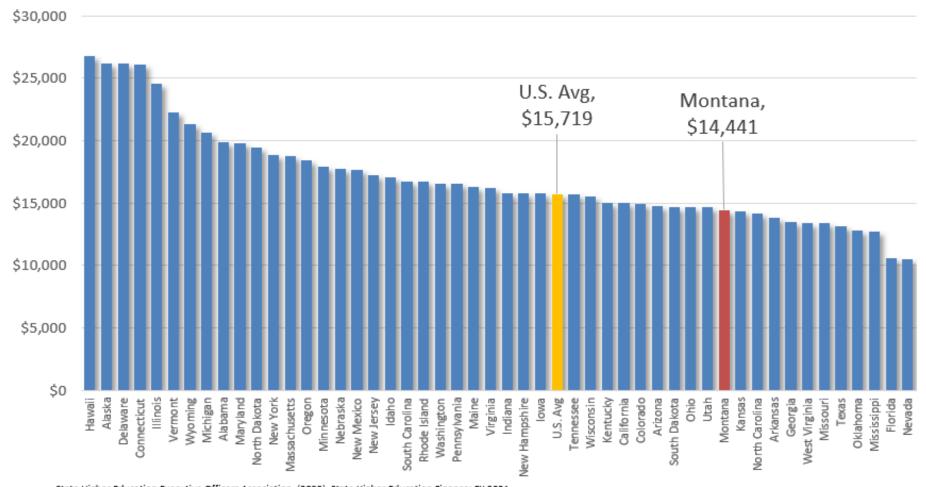
MT is above the national average in the amount of net tuition received per student



Educational Revenue per Student FTE, FY21



Educational revenue is the sum of public higher education state appropriations and public in-state and out-of-state net tuition. (includes CC's & state funded financial aid)



State Higher Education Executive Officers Association. (2022). State Higher Education Finance: FY 2021.

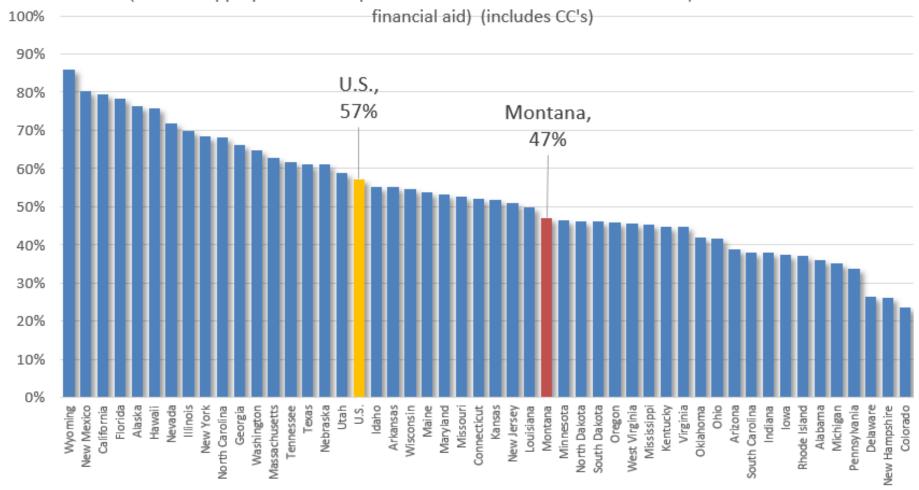
MT ranks in the lower third in the nation in total funding per student



State % Share, FY21



State appropriations as a percent of public higher education total educational revenue (i.e. state appropriations and public in-state and out-of-state net tuition, AND state funded



State Higher Education Executive Officers Association. (2022). State Higher Education Finance: FY 2021.

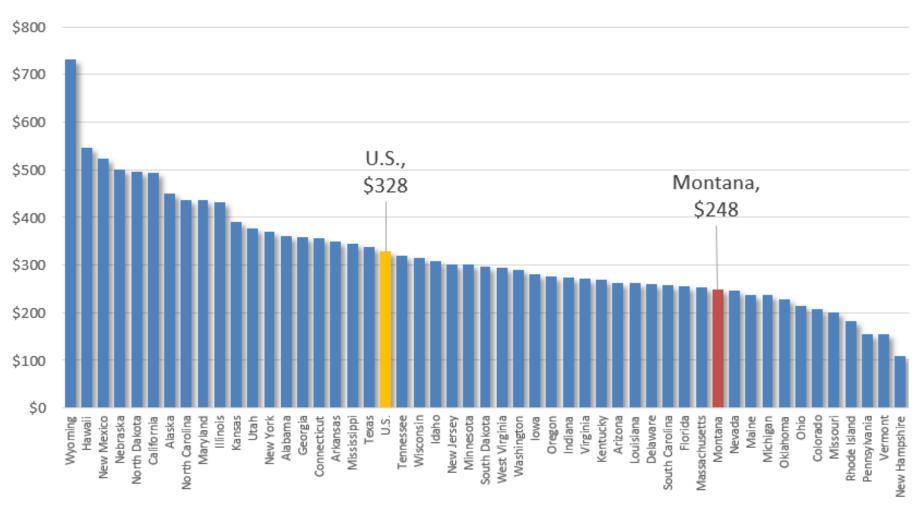
MT is below the national average, but in the mid-section of state rankings for State% Share



State & Local Support per Capita, FY20



(includes CC's)



State Higher Education Executive Officers Association. (2022). State Higher Education Finance: FY 2021.

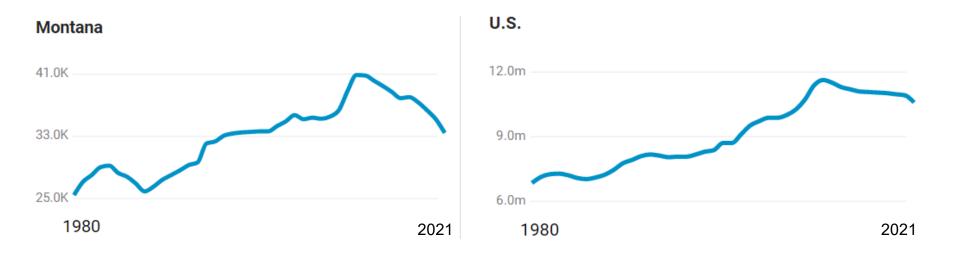


Enrollment



How has Student Enrollment Changed Over Time? &

Montana has the eighth smallest net FTE enrollment in the United States. In recent years, enrollment has remained relatively stable both nationally and in most states. In the last year, net full-time equivalent (FTE) enrollment, which excludes medical students, decreased 5.1% in Montana. Changes in enrollment are often counter-cyclical to economic downturns. In Montana, net FTE enrollment increased 14.9% from 2008 through 2012 due to the Great Recession and has since declined 18.1% as the economy recovered. Students attending two-year institutions make up 18% of Montana's FTE enrollment, which is lower than the U.S. average of 38%.



Enrollment trends in MT have generally mirrored national trends

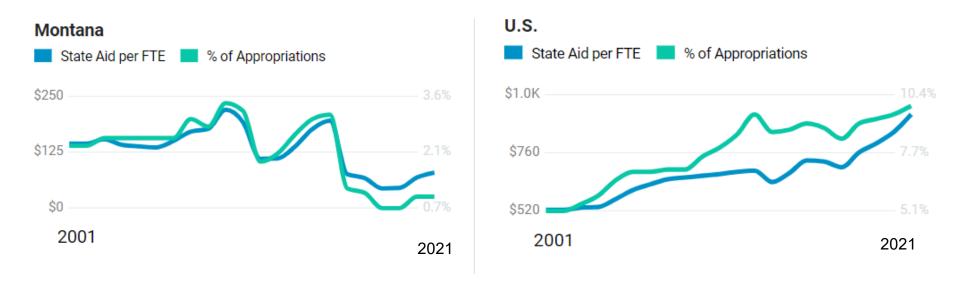


State Financial Aid



In 2021, Montana provided \$3.0 million in student financial aid (excluding loans). Of that aid, 100.0% went to students attending public institutions; no aid went to students at independent (private) institutions, and no aid supported students at out-of-state institutions. Unlike the rest of education appropriations, in most states, financial aid to public institutions has increased over time. Since 2001, state public financial aid in Montana has decreased 44.7% per FTE and has gone from 2.3% to 1.0% of all education appropriations.

State Financial Aid for Students Attending Public Institutions &



MT ranks close to last in the nation in state funded financial aid per student



System-level Summary & Metrics

Revenue
Expenditures
Staffing
Waivers
Enrollment

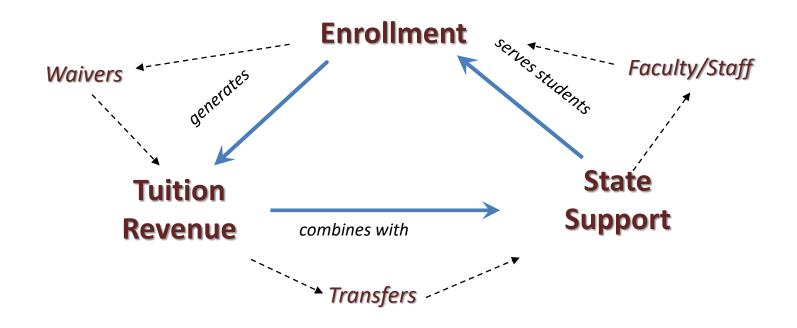
Dashboards: <u>System</u> | <u>Institutional</u>

Major Budget Drivers

- Enrollment (Res/Non-res/WUE); projected increase
- Resident/Non-Res tuition increases; increasing tuition revenue
- Present Law Adjustment \$10M, Pay Plan \$2M
- · Enrollment management and financial aid
- Staffing demands



Keep it Simple!





Present Law Increases & Pay Plan

- Pay Plan (55 cents/hour or 2% increase, whichever is greater)= \$6M
- Other Personnel Costs (faculty merit/market, leave payout, retention) = \$11M
- Higher Ed Specific Costs (IT, library, safety, compliance, rent, contracts, maintenance)
 = \$15M
- Other Costs (RMDT insurance, utilities, compliance/safety) = \$1.5M

TOTAL = \$34M



Current Unrestricted Revenue & Metrics

| REVENUE | FY18 | FY21 | FY22 | %Change | | FY23 | %Change |
|-------------------------------------|---------------|---------------|---------------|---------|------|---------------|---------|
| | | | | 1yr | 5yr | Budgeted | 1yr |
| State Support (base)* | \$184,871,932 | \$205,859,030 | \$203,067,258 | -1% | 10% | \$214,496,963 | 6% |
| State Support (OTO) | | \$1,024,374 | \$3,213,299 | 214% | - | \$3,823,969 | 19% |
| Net Tuition Revenue | \$253,449,767 | \$242,052,353 | \$252,723,254 | 4% | 0% | \$273,454,160 | 8% |
| Transfers/Other | \$8,779,884 | \$11,346,388 | \$15,338,521 | 35% | 75% | \$19,608,136 | 28% |
| Total Operating Revenue | \$447,101,583 | \$460,282,145 | \$474,342,331 | 3% | 6% | \$511,383,228 | 8% |
| *includes campus base + earned port | tion of PF | _ | | | | | |
| Student FTE | 35,178 | 31,338 | 31,684 | 1% | -10% | 32,108 | 1% |
| Resident Students | 25,053 | 21,380 | 20,626 | -4% | -18% | 20,369 | -1% |
| Non-resident Students | 10,126 | 9,958 | 11,058 | 11% | 9% | 11,739 | 6% |
| | | | | | | | |
| Key Metrics | | | | | | | • |
| State % Share | 41.3% | 44.7% | 42.8% | -2% | 1% | 41.9% | -1% |
| State Support per Res FTE | \$7,379 | \$9,629 | \$9,845 | 2% | 33% | \$10,531 | 7% |

- State % Share drops to 42%, MT ranks 26th, Nat'l Avg. = 57% (FY21)
- State Funds per Resident are budgeted to increase
 MT ranks 38th (state support per total FTE), 92% of national average



Current Unrestricted Expenditures & Metrics

| EXPENDITURES | FY18 FY21 | | FY22 | %Change | | FY23 | %Change |
|--------------------------------|---------------|---------------|---------------|---------|------|---------------|---------|
| | | | | 1yr | 5yr | Budgeted | 1yr |
| Instruction | \$238,646,800 | \$245,422,908 | \$237,190,779 | -3% | -1% | \$254,737,640 | 7% |
| Academic Support | \$54,322,716 | \$58,673,902 | \$60,907,916 | 4% | 12% | \$69,297,951 | 14% |
| Student Services | \$44,034,674 | \$50,605,349 | \$51,982,362 | 3% | 18% | \$56,418,308 | 9% |
| Institutional Support | \$42,267,190 | \$49,555,729 | \$52,241,203 | 5% | 24% | \$55,649,324 | 7% |
| Operation & Maintenance | \$53,791,204 | \$58,563,123 | \$59,844,064 | 2% | 11% | \$63,319,212 | 6% |
| Research | \$2,568,884 | \$2,412,265 | \$4,084,249 | 69% | 59% | \$4,738,765 | 16% |
| Public Service | \$4,494,000 | \$3,838,773 | \$4,033,869 | 5% | -10% | \$4,319,823 | 7% |
| Scholarships | \$2,125,817 | \$2,668,056 | \$2,555,423 | -4% | 20% | \$2,902,204 | 14% |
| Total CU Exp (net of waivers)→ | \$442,251,284 | \$471,740,105 | \$472,839,867 | 0% | 7% | \$511,383,228 | 8% |
| Student FTE | 35,178 | 31,338 | 31,684 | 1% | -10% | 32,108 | 1% |
| Key Metrics | | | | | | | |
| % Instruction Exp | 54.0% | 52.0% | 50.2% | -2% | -4% | 49.8% | 0% |
| % Instruct/Acad/Stud Ser | 76.2% | 75.2% | 74.0% | -1% | -2% | 74.4% | 0% |
| Expenditures per Student | \$12,572 | \$15,053 | \$14,924 | -1% | 19% | \$15,927 | 7% |

- ➤ Instruction comprises 50% of total expenditures BOR target = 50%
- % Instruction + Aca Support + Stud Service is consistently over 74% BOR target = 70%
- Expenditures per Student budgeted to increase MT ranks 38th in nation



Current Unrestricted Faculty/Staff FTE & Metrics

(does not include: graduate teaching/research assistants & part-time/other)

| STAFFING | FY18 | FY21 | FY22 | %Change | | FY23 | %Change |
|-------------------------------------|--------------|-------------|-------------|---------|----------|-------------|---------|
| | | | 1yr | 5yr | Budgeted | 1yr | |
| Contract Faculty (all) | 2,022 | 1,804 | 1,788 | -1% | -12% | 1,872 | 5% |
| Contract Administrators | 115 | 91 | 87 | -4% | -24% | 100 | 14% |
| Contract Professionals | 595 | 567 | 611 | 8% | 3% | 627 | 3% |
| Classified FTE | 1,365 | 1,359 | 1,301 | -4% | -5% | 1,504 | 16% |
| Total Faculty/Staff | 4,097 | 3,821 | 3,787 | -1% | -8% | 4,103 | 8% |
| EXPENDITURES | EXPENDITURES | | | | | | |
| Personnel Services | 361,416,181 | 369,723,909 | 373,323,088 | 1% | 3% | 414,094,428 | 11% |
| Total Expenditures (net of waivers) | 442,251,284 | 471,740,105 | 472,839,867 | 0% | 7% | 511,383,228 | 8% |
| Student FTE | 35,178 | 31,338 | 31,684 | 1% | -10% | 32,108 | 1% |
| Key Metrics | | | | | | | |
| Student to Faculty Ratio | 17.4 | 17.4 | 17.7 | 2% | 2% | 17.1 | -3% |
| %Personnel Services of Total | 82% | 78% | 79% | 1% | -3% | 81% | 2% |

- Student to Faculty Ratio budgeted for 17.1 to 1, BOR benchmark = 18 to 1
- ➤ Personal Services % Share budgeted for 81%, HECA* benchmark = 75%

^{*}Higher Education Cost Adjustment, higher education specific inflation index developed by SHEEO



Discounts, Waivers & Scholarships

| DISCOUNTS/WAIVERS/SCH | FY18 | FY21 | FY22 | %Change | | FY23 | %Change |
|--|--------------|--------------|--------------|---------|------|--------------|---------|
| | | | | 1yr | 5yr | Budgeted | 1yr |
| BOR Designated | \$8,298,452 | \$8,590,939 | \$8,093,850 | -6% | -2% | \$8,430,060 | 4% |
| Resident Discretionary | \$7,514,729 | \$8,995,885 | \$8,774,880 | -2% | 17% | \$8,493,923 | -3% |
| Non-resident Discretionary | \$30,707,678 | \$43,609,357 | \$44,482,817 | 2% | 45% | \$57,649,718 | 30% |
| Scholarships | \$2,544,324 | \$2,669,051 | \$4,286,553 | 61% | 68% | \$5,175,355 | 21% |
| Total Discounts/Waivers/Sch | \$49,065,183 | \$63,865,232 | \$65,638,101 | 3% | 34% | \$79,749,055 | 21% |
| Student FTE | 35,178 | 31,338 | 31,684 | 1% | -10% | 32,108 | 1% |
| Key Metrics | | | | | | | |
| Waivers per Student FTE | \$1,395 | \$2,038 | \$2,072 | 2% | 49% | \$2,484 | 20% |
| Net Tuition Revenue per FTE | \$7,205 | \$7,724 | \$7,976 | 3% | 11% | \$8,517 | 7% |
| Average Net Revenue per FTE | | | | | | | |
| Non-resident (net tuition) | \$15,500 | \$15,893 | \$17,039 | 7% | 10% | \$17,971 | 5% |
| Resident (net tuition + state approps) | \$11,540 | \$13,849 | \$13,689 | -1% | 19% | \$15,070 | 10% |
| Difference | \$3,960 | \$2,044 | \$3,349 | 64% | -15% | \$2,902 | -13% |

Policy 940.13: The MUS must ensure that the average net tuition revenue per non-resident student (not including WUE students) exceeds the average net tuition revenue plus state appropriations per resident student. In other words, net educational revenues per student FTE must be greater for the non-resident student population than the resident student population.

- Waivers per student: 20% budgeted increase, growth of \$400 per student FTE
- Net tuition revenue per student continues to increase, +11% increase FY22 over FY21
- Average Net Revenue per FTE Benchmark: Yes, meets required levels



Fiscal Year Student FTE - Average Annual Enrollment

| % Ch | an | ge |
|------|----|----|
|------|----|----|

| ENROLLMENT | FY19 | FY20 | FY21 | FY22 | FY23 | 22 vs 23 | Fall 2022 |
|------------------------|--------|--------|--------|--------|----------|-----------|-----------|
| | | | | | Budgeted | Projected | YTD |
| Resident Undergrad | 21,657 | 20,556 | 18,942 | 18,237 | 18,072 | -0.9% | -3.5% |
| Resident Graduate | 2,414 | 2,374 | 2,438 | 2,389 | 2,297 | -3.9% | -8.8% |
| Non-resident Undergrad | 6,437 | 6,392 | 6,047 | 6,074 | 6,908 | 13.7% | 16.0% |
| WUE | 2,454 | 2,539 | 2,703 | 3,627 | 3,465 | -4.5% | -6.0% |
| Non-resident Graduate | 1,192 | 1,152 | 1,208 | 1,357 | 1,366 | 0.7% | -1.0% |
| Student FTE Total | 34,153 | 33,013 | 31,338 | 31,684 | 32,108 | 1.3% | 0.0% |
| *F-II 22 VTD | | | | | | | |

*Fall 22 YTD comparison with Fall 21 as of 9/16

Reminder: preliminary census enrollment is recorded following the 15^{th} day of class, final enrollment at end-of-term, fiscal year enrollment = ((summer + fall) + spring) / 2

- > 1-year Budgeted enrollment change: 1% increase
- > Fall 2022: 0% increase over Fall 2021 census



Campus-level Summary & Metrics

MSU Bozeman

MSU Billings

MSU Northern

Great Falls College

UM Missoula

MT Tech

UM Western

Helena College

Dawson CC
Flathead Valley CC
Miles CC
Bitterroot Valley CC